

The 2014 Captains' Guide to Superyacht Agents

Providing a clear and concise guide to superyacht agents operating globally, the following pages give a reference for captains and crew to use when selecting yacht agents. Including key information on the regions covered, recent yachts that the agents have worked with, as well as contact details, this practical guide will prove invaluable to anyone who is looking to source a yacht agent, anywhere in the world.



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THE AMERICAS



ANCHOR CONCIERGE & SUPER YACHT SERVICES LTD

Customs, immigration and port clearance procedures.
Pre arrival notifications, meet and greet assistance.
Duty-free importation of spares, goods and perishable provisions.
Charter APA and cash to Master service.
Local and overseas provisioning service.
Pilotage, chart briefing and Caribbean itinerary assistance.
Ground transport, hire cars, taxis, VIP airport transfers.
Guardianage, project management, deliveries, captain's vacation coverage.
Crew placement, repairs, maintenance and service arranged and overseen.
Berth reservation, duty free bunkering and lube oil service

Regions of operation

Caribbean, Antigua based

Yachts worked with recently

Titan, Le Grand Bleu, Titania, Mary Jean II, Atessa V, Quattroelle, Lady Linda, Lady S, Slipstream, Sequel P, Va Bene, Lady Anne Magee, Were Dreams, Unfurled, Lady B, Moonbird, Nadjeda, Chantal Ma Vie, Safira, Sea Rhapsody, Natita, Natita II, Bad Girl, Elandess, Siren, Adela, Eos, Athos, Swan, Maltese Falcon, Serafin, Caro, Nefertiti, Lady Mariposa, Cape Arrow, Dare to Dream, Silencio, Salute, Is A Rose, Step One, Plan B, Solemates, Sealyon, Takapuna, Trisara, Amphrite, Dream, Harle, Imperial Princess, Invictus, Ree, Amevi, Mystere, Blind Date, Anna Christina, Prana, Vertigo, Seanna, Nahlin, White Cloud, Sea Owl, Lady Lara, Luna, Gladius, La Cattiva, Pace, Jolt 2, XO of the Seas, Bristolian, Hemisphere.

Contacts: Captain Nick Line and Captain Joe Hutchens
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Web: www.anchorsys.com



BEN'S YACHT SERVICES

Customs/Immigration Clearance / Dock Space Reservation / Bunkering of Duty Free Fuel / Refuelling / Engineering Supplies / Mechanical Assistance / Sail Washing / Carpet Cleaning Provisioning / Floral Arrangement / Laundry Services / Courier Services / Shopping / Dining & Activity Reservation / Island Tours / Helicopter Rides / Shore Transportation & Airport Transfers / Elite Taxi Services / Car & Jeep Rentals / VIP & Crew Accommodation Discount Prices Captain & Crew Tours / Purchase and Booking Airline Tickets.

Region of operation

St Lucia, the Caribbean

Yachts worked with recently

MIY Amarula Sun – MIY Slipstream – SIY Tristan – SIY Swan – SIY Panthalassa – SIY Ooffledust – MIY Lionshare – MIY VivieRae – MIY Vantage – SIY Bliss – MIY Blind Date – SIY EOS – MIY Harle – MIY Iroquois – MIY Skat – MIY Altitude – SIY Adventuress – SIY Teleost – SIY Vesper – MIY Starfire – MIY Sequel P – SIY Seahawk – MIY Alfa Nero – MIY Phoenix 2 – MIY Trisara – MIY Arioso – MIY Lady Britt – MIY Troyanda – MIY Helios – MIY Sea Wolf – MIY Phoenix 11

Contact: Mr Bernard Saltibus & Mrs Valerie Saltibus
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Cell: +1758 484 0708/+1758 721 8500
Email: saltibus@slucia.com
benyachtservices@hotmail.com



BRAZIL YACHT SERVICES

Your dedicated experts on all matters Brazilian with extensive local knowledge.

Operational: comprehensive route planning, inbound/outbound and local clearances, bunkering, provisioning, Amazon logistics, Fernando da Noronha dive tours and permits, transfers and pickups, interior tours, helicopter clearances.

Consultation: Legal and business consultancy arranged with multilingual lawyers.

Founder member of the Brazil Super Yacht Association.

All our staff are bilingual English/Portuguese. We are also fluent in Spanish, French and Italian.

Region of operation

Brazil and South America

Yachts worked with recently

SIY Pink Gin 46m – SIY Georgia 48m – SIY Regina 56m – MIY Lady Christine 68m – MIY Royal Denship 64m – MIY Feedship 60m – SIY 75m – SIY Vivid 30m

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DOCKSIDE MANAGEMENT

A full service yacht agency

Dockside Management, established in 1990 and independently owned, warrants its reputation as one of today's most highly respected yacht support agencies. With a strong base in St Maarten and a network that extends throughout the Caribbean, Lila, Kass and their dynamic team provide logistical support for both private and charter yachts. They have a very devoted client list who value their attention to detail, prompt dependable service, integrity, discretion and 24-hour availability.

Region of operation

Caribbean

Yachts worked with recently

A – Ace – Alfa Nero – Al Mirqab – AMEVi – Athena – Atessa IV – Axioma – Eclipse – Eos – Fountainhead – Global – Le Grand Bleu – Luna – Maltese Falcon – Martha Ann – Nahlin – Nirvana – Octopus – Pegasus V – Phoenix 2 – Quattroelle – Sea Rhapsody – Serene – Skat – Sycara V – Tatoosh – Titania – VaVa II – Vertigo – Vibrant Curiosity

Contact: Lila Rosen
Tel: +1 721 544 4096
Email: office@docksidemanagement.net
Web: www.docksidemanagement.net



THE AMERICAS



GUADELOUPE YACHT CONCIERGE

A to Z one-stop shop yacht concierge services.

Created in 2009, but with eight years of experience on the island and many miles at sea, GUADELOUPE YACHT CONCIERGE is your 24/7 shore link for all your yacht needs when visiting Guadeloupe and the Saintes. You name it, we'll take care of it for you. On charter or preparing for a charter, for a technical or refit stop, we deliver the high quality service you expect within a short time frame.

Region of operation

Guadeloupe, Les Saintes and Marie-Galante

Yachts worked with recently

MY Alfa Nero – Al Mirqab – Cv-9 – Eclipse – Fountainhead – Ice – Plan B – Slipstream – Swan – Talisman Maiton – Utopia Dv – Vibrant Curiosity – SY Eos – SY Germania Nova – Hemisphere – SY Kamaxitha – SY Luna – SY Maltese Falcon – SY Silencio – SY Vertigo – SY Velsheda

Contact: Ariane Graf
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Email: info@guadeloupeyachtconcierge.com
Web: www.guadeloupeyachtconcierge.com



GLOBAL YACHT AGENTS

Pacific Bound Yachts offers one-stop Port Agency and VIP Concierge Services and Itinerary Development. Our gorgeous itineraries are sure to impress the most discriminating guests and our strategic multi-port voyage planning affords us the ability to preempt potential challenges and obstacles. We are that invaluable land-based crew member captains always wish they had; who happens to speak the local language and who knows the local nuances and hot spots.

Regions of operation

Galapagos, Panama (daylight Canal transits), Costa Rica / Cocos, Central & South America, the Baltic, and off the beaten path adventures.

List of services

Clearances /cruising permits / temporary imports
 Itinerary development and design / Pre-arrival arrangements
 Budget preparation / Cash to Master / Centralised accounting
 Bunkering / Berth arrangements
 VIP Concierge Services / Highly Qualified and Screened Guides
 Provisioning / Spares Sourcing
 Freight forwarding / Crew mail
 Constant support / Emergency assistance

Yachts worked with recently

*MY Alfa Nero – MY Silver Cloud – MY Air – SY Hemisphere – MY Solemar – MY Meduse
 MY Unbridled – SY Silencio – MY Plan B – MY Dragonfly – MY Senses – SY Ethereal*

Contact: Lisa Greenberg, CEO/COO
Tel: 954 638 7757
Email: lisa@pacificboundyachts.com
Web: www.pacificboundyachts.com



LAST BORDER MARINE CONSULTING

Private Yacht Expeditions – Argentina Port Agent & Ship Supplier
 We are a port agent and ship supplier servicing Argentina, Chile and Uruguay. Also specialising in managing and organising private yacht expeditions to the Antarctica, Arctic and Patagonia, we provide a wide and comprehensive range of services before and after your expedition:

- Pilot Services
- 24/7 Concierge Services – VIP
- Custom Clearance- Inbound – Outbound
- Mooring / unmooring services
- Immigration – Legal Services
- Garbage disposal
- Provisions, supplies and stores delivery
- Delivery of Bunker-Sludge removal
- Yacht agency
- Initial environmental evaluation
- Itinerary planning
- Cruise permission
- Government permission
- Documentation
- Yacht inspection and refit advice for remote destinations cruises
- Expedition staffing – Ice Pilot
- Travel arrangements

Regions of operation

Argentina, Patagonia, the Antarctica, Uruguay, Canadian Arctic

Yachts worked with recently

SY Georgia – MY Big Fish

Contact: Christian Rotger
Tel: + 54-92901- 580420
Email: crotger@privateyachtexpeditions.com
Web: www.privateyachtexpeditions.com



SPRONKS' MEGA YACHT SERVICES

We handle all your needs – from arrival to departure. We offer all yacht services, including: Immigration/Customs clearance, full provisioning, airport transfers, parts procurement, APA receipt, duty-free fuel and much, much more. Let us make your stay in Grenada and the southern Grenadines worthwhile and hassle-free.

Two locations – Port Louis Marina and True Blue, Main Road, St George's.

Region of operation

Grenada

Yachts worked with recently

MY Rising Sun – MY Odessa II – MY Sarafsa – MY Tango – MY Plan B – MY Serene – MY Atessa IV – MY Sea Rhapsody – SY Eos – MY Lionheart – MY Altitude

All this season

Contact: Claire Budhlall-Spronk
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Email: claire@spronksprovisioning.com or serena@spronksprovisioning.com
Web: www.spronksprovisioning.com

ASIA & AUSTRALASIA

Asia Pacific Superyachts

ASIA PACIFIC SUPERYACHTS

Asia Pacific's #1 superyacht agency. Regional coverage, local knowledge. We offer complete superyacht agency support throughout the Asia Pacific region. In addition, we assist with charters, management and crew supply, as required. Our regional offices are staffed by highly experienced professionals from the marina industry, who understand the needs of today superyachts.

For more information on our services, visit www.asia-pacific-superyachts.com

Regions of operation

Andaman Islands, Australia, Borneo, Hong Kong, Indonesia, Malaysia, Maldives, New Zealand, Philippines, Phuket, Seychelles, Singapore, Sri Lanka and Tahiti.

Yachts worked with recently

A – Alchemy – Aquamarina – Archimedes – Aspiration – Australis – Azul – B2 – Big Fish – Boardwalk – Cloud 9 – Damrak – Elysium – Escapade – Exuma – Family Day – Galileo G – Jaya – Jeremy – Keri Lee III – Lady Candy – Liberty – Mayan – Queen Mekong – Northern Sun – Pangaea – Plan B – Platinum – Rasa – Rasselas – Samax – Sapphire – Sea Bear – Sensation – Serenity – Shamoun – Sunrise – Tanvas – TV – Vertigo – Yankee Too

Contact: Nick Coombes
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Email: nick@asia-pacific-superyachts.com
Web: www.asia-pacific-superyachts.com



CARTER MARINE AGENCIES PTY LTD

Carter Marine Agencies offer independent professional yacht agency support services, providing assistance to all luxury yachts for clearance procedures in and out of Australia, permits, crew visa applications, berth bookings, provisioning, bunkering, concierge services, freight clearances and forwarding, repairs and technical services, charts and chandlery, medical appointments and good local knowledge. Nearly 30 years' experience in ship agency support services, including 10 years in business as a friendly professional yacht agent always with a smile.

Region of operation

Australia

Yachts worked with recently

Vava II – Keri Lee 3 – SY Beagle V – Dr No – Mayan Queen IV – Meridian – Two Angels – Wabi Sabi – Silent World II – Antipodean – SY Twizzle – SY Titania – Asteria – Aquamarina – SY Ethereal – Plan B – Octopus – Arctic P

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Mobile: +61 429391046
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THE LIGHTHOUSE CONSULTANCY

The Lighthouse Consultancy provides 24 hour, 360° support for superyachts cruising in Indonesia. The team utilises decades of local experience to provide yacht captains and management companies with advice relating to clearances, cruise and tourism permits, as well as crew and guest visas prior to any cruise. Services in country include bunkering services, provisioning, placing cruise guides and lecturers, as well as assistance with private aircraft and helicopters at airports across the archipelago.

Region of operation

Indonesia

Yachts worked with recently

MY Vava II – MY Pacific – MY Archimedes – MY Big Fish – SY Twizzle

Contact: Andy Shorten
Tel: +62 81 338 732 764
Email: info@thelighthouseconsultancy.com
Web: www.thelighthouseconsultancy.com



MALDIVES YACHT SUPPORT PVT LTD

- | | |
|---|---|
| Yacht Clearances / Formalities | On-board Entertainment |
| Cruising permits / Customs and immigration procedures | Banking Transactions |
| Tourism Arrangements | Courier Service |
| Itinerary Planning & Logistics | Freight Handling |
| Bunkering | Helicopter Clearance & Support |
| Fresh Provisions/Supplies | Private Seaplane charter |
| Technical Services and Support | Dis/Embarkation of Armed Security Guards |
| Travel & Transportation | Maritime lawyers & Legal Consultancy |
| Hotel & Restaurant reservation | Medical service |
| Exclusive excursions | Laundry and Dry Cleaning |
| VIP Concierge Services | Yacht Charters |
| | Local captains & professional dive guides |

Region of operation

Maldives

Yachts worked with recently

MY Tueq – PN Lauren L – MY Malibu – MY Liberty – MY Kalizma – SY Argo – MY Linse – MY Sequel P

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Tel: +960 779 5257/+960 792 2525/+960 300 2536
Email: info@maldivesyachtsupport.com
Web: www.maldivesyachtsupport.com

ASIA & AUSTRALASIA



YACHT SUPPORT GROUP (PT Alba Pelaut Suplay)

Bespoke concierge superyacht agents providing: clearances, berthing, bunkering, provisioning, interior and exterior consumables, spare parts, mechanical and engineering repairs, private jets and helicopters, travel and tours, dive guides, spectacular itineraries and rare memories.

Management, charter, crew placement.

Sub-offices in: Maldives, India, Sri Lanka, Myanmar, Thailand, Malaysia, Singapore, Indonesia, Philippines, Palau, Papua New Guinea, Vanuatu and Australia.

Alliance partners in: Seychelles, Hong Kong, Japan, Micronesia, New Zealand and Fiji.

Regions of operation

Indian Ocean, South-East Asia, Western Pacific Rim

Yachts worked with recently

Amnesia – Aquamarina – Argo – Atlas 1 – Calliope – Decompression – Dragonfly – Elysium – Exuma – Galileo G – Kaori – Maverick 2 – Octopus – Rasa – Rasselas – Senshu Maru – STS Lord – Nelson – Twizzle – Vava 2

Contact: Captain Neil Hempsey
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Web: www.yachtsupport.org
 www.indoyachtsupport.com



ALL SERVICES

WALL SERVICES was founded in 1980 by Dr Alessandro Sartore and has gone from strength to strength. With its team of more than 20, it provides tailor-made services "even at the last minute" to give captains and crew the certainty of trouble-free yachting for their owners and guests. The company's policy is simple ... 24 hours a day, seven days a week at your disposal, offering you full assistance in all Mediterranean ports.

Region of operation
 Mediterranean

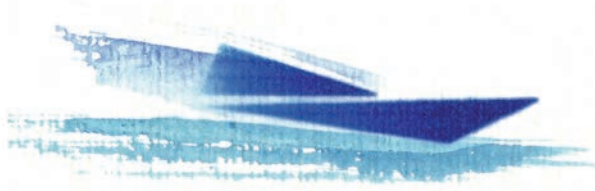
Yachts worked with recently

Secret – Excellence V – Pegasus V – Pelorus – Areti – Faith – Fountainhead – Hampshire 2 – Huntress – Lady Sheridan – Majestic – Mi Sueno – Rising Sun – Triple Seven – Solemate

Contact: Dr Alessandro Sartore
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Web: www.as1980.com



EUROPE & THE MEDITERRANEAN



ATL MEDITERRANÉE

As agent, and with an excellent knowledge of the area, for more than 15 years ATL has provided complete agency assistance to superyachts, captains and their crew: berthing arrangements, port clearance, customs assistance, deliveries on board, visas and medical assistance, car rental, accommodation, banking services, fuelling, provisioning, etc.

Regions of operation

French Mediterranean – Marseille, la Ciotat and Toulon

Yachts worked with recently

M/Y Arkley – M/Y Callisto – M/Y Cleopatra – M/Y Fountainhead – M/Y Galaxy – M/Y Hermitage – M/Y Ice Angel – M/Y Ilona – M/Y Kogo – M/Y Odessa – M/Y Perfect Persuasion – M/Y Pestifer – M/Y Samar – M/Y Sarafsa – M/Y Seven Sins – M/Y Silver Dream – M/Y Siren – M/Y Sirona III – M/Y Solemar – M/Y Taouey – M/Y Tatoosh – M/Y Zeus

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 +33(0) 6 60 41 91 86 – Anne
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Email: atl-med@wanadoo.fr
Web: www.atl-med.com



CATALANO SHIPPING SERVICES

Our multiple local offices (Monaco, Cannes, St Tropez, Toulon, Ajaccio, Calvi, Bonifacio) offer solutions and assistance covering berth reservations to tax representation, including husbandry, cash to master, logistics, customs arrangements, storage, visa requirements, concierge services, procurement services, provisioning, medical assistance, fuel supply and travel arrangements, etc.

Profound local and international knowledge and multinational staff with yachting, cruise and cargo backgrounds make our ever growing AGents by Catalano network the perfect partner for superyachts.

Regions of operation

France, Corsica, Monaco, Italy

Yachts worked with recently

Eclipse – Dilbar – Hampshire II – Kismet – Prince Abdulaziz – Lady Moura – Montkaj – Aquarius – Srene – Tueq – Amaryllis – Alwaeli – Al Mirqab – Madame Gu – Eminence – Siran – Katara – Palladium – Titan – Maraya – Alexander – Nero – Baton Rouge – Vicky – A – Ice – Force Blue – South – Turama – Nirvana – Smeralda – Faribana V – Pelorus – Quattroelle – Amadeus – Lady Marina – Palladium – Northern Star

Contact: Mark Ravnholt
Email: mark@catalanoshipping.com
Web: www.catalanoshipping.com



EUROPE & THE MEDITERRANEAN



DRM MARITIME SERVICES LTD

Bunkering (duty-free where eligible) / Berthing arrangements / Clearance in/out/ Paperwork / visa formalities for crew and guests / Cruising, customs and immigration procedures / Itinerary planning / Freight handling / Banking transactions / Technical services & back up / Communications and office services including out-going mail or any courier services / Refit and repairs / Spare parts / Day Workers / Security Guards / Divers / Scheduled air arrangements / car hire / minibus / Travel and tour arrangements / Private air charter- jet and helicopter / Hotel and restaurant reservations / Provisions, Wine and spirits / Laundry, dry cleaning and alterations / Flower arrangements / Spa, facials, hairdressing, manicures etc. / Leisure and sports arrangements (golf, horse ridding, gym, tennis etc) / All other VIP services available

Region of operation
Montenegro

Yachts worked with recently

M/Y Apogee (62m) – M/Y Cakewalk (86m) – M/Y Carpe Diem (59m) – M/Y Diamonds Are Forever (61m) – M/Y Dream (52m) – M/Y Fortunate Sun (54m) – M/Y Kahalani (55m) – M/Y Majestic (61m) – M/Y Phoenix 2 (90m) – M/Y RoMa (61m) – M/Y Samar (78m) – M/Y Siren (74m) – S/Y Phocea (75m) – S/Y Rosehearty (56m)

Contact: Radule Raki Dragovic
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Email: info@drmaritime.com
Web: www.drmaritime.com



EVOLUTION AGENTS

EVOLUTION is made up of an enthusiastic team that offers a complete and genuine concept of service providing individual attention to all our clients. What started as a job for some has become a lifestyle for the entire Evolution team and from the results and returning clients this is definitely the key to our success.

Our yachting expertise and local knowledge are at your disposal so you are able to have the best advantages while visiting Spanish waters.

Region of operation
Spain

Yachts worked with recently

M/Y A – M/Y Ace – M/Y Ecstasea – M/Y Garçon – M/Y Illusion – M/Y Katara – M/Y Life Saga – M/Y Madame Gu – M/Y Pacific – M/Y Palladium – M/Y Pelorus – M/Y Phoenix 2 – S/Y Phryne – M/Y Polar Star – M/Y Radiant – M/Y Secret – M/Y Sunrays – M/Y Utopia – M/Y Vava

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FELIX MARITIME AGENCY

We offer you our guarantee of high-quality services for ships, yachts or any other vessels transiting through the Suez Canal. Obtaining ISO 9001:2000 / ISO 9001:2008 certifications of our quality system motivates us to reach the objective of satisfying customers' requirements and expectations, as well as ensuring smooth operation either during canal transit or at any Egyptian port, including Port Said, Port Suez, Hurgada, Sharm El Sheikh, etc.

Region of operation
Egypt – Port Said, Port Suez, Sharm El Shiekh & Huragda.

Yachts worked with recently

M/Y A – M/Y Radiant – M/Y Sunrays – M/Y Anna – M/Y Tatoosh – M/Y Anastasia – M/Y Vava II – M/Y Nirvana – M/Y Pacific – M/Y Morning Glory – M/Y Malibu – M/Y Utopia – M/Y Le Grand Bleu – M/Y Caranthia VII – M/Y Vava – M/Y Silver Angel – M/Y Lauren L – M/Y Rasselas – M/Y Vertigo – M/Y Samax – M/Y Maracunda – M/Y Indian Empress – M/Y Elysium – M/Y Calliope – M/Y Andimo

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Intra Marine Barcelona

Yacht Agents, Management, Services & Supplies



INTRAMARINE BARCELONA

After more than 14 years' working in Marina Port Vell Barcelona in the luxury yachting industry we work to an extremely high standard with experienced and professional staff and technicians.

We have an extensive knowledge of the ever-evolving and dynamic superyacht industry and the welcoming attitude of always happy to help.

- Engineering services and supplies
- Carpentry work
- Metal work
- Fabrication
- Welding
- Electrical work
- Upholstery
- Yacht agents
- Crew placement

Regions of operation
Barcelona and Spain

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Web: www.intra-marine.com

EUROPE & THE MEDITERRANEAN



JLT YACHT AGENCY

JLT Yacht Agency is the leading marine agency for yachts calling on the Italian Adriatic coast, with headquarters in Venice and offices also in Trieste, Ancona, Pescara/Ortona, Bari and Brindisi. Dedicated to the superyacht industry, JLT provides berth reservations and full support to guests and crew, from immigration and clearance procedures to complete VIP concierge services.

Region of operation

Italian Adriatic Coast

Yachts worked with recently

Carinthia VII – Tatoosh – Eos – Nero – Moonlight II – Alfa Nero – Samar – Enigma – Sherakhan – High Power III – Reverie – Altair III – Siran – Romance – Roma – Aifos – Tamsen – Paraffin – Lady Lara – Belle Anna – Triple Seven

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Email: venice@jlt.it
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AYSS
 SUPERYACHT
 GLOBAL NETWORK



KS SHIPPING MALTA

KS Shipping are the professionals in ship and yacht registration.

KS Shipping offers total support to yacht owners wishing to use the advantageous Malta Yacht VAT leasing scheme or looking to have their yachts coded as charter yachts.

Providing agency services to the yachts in Malta and by preparing all the necessary company formation, lease agreement and VAT registration procedures.

Region of operation

Malta

Contact: John Zammit
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Web: www.ksshoppingmalta.com



LUISE ASSOCIATES LTD

Since 1847 we have provided our clients with a unique and easy-to-dial service for instant and efficient support during their Italian cruise.

The objective of our operative department is to provide Luise Associates' customers – yacht captains, crew, guests on board and yacht management companies – with full assistance and coordination, including berth bookings, cruise planning consultation, APA – payment services, bunkering, transportation, accommodation, provisioning, spare parts and all the necessary support services which are usually required by large-yacht operations.

All our staff have been select for their professionalism, integrity and sincere desire to serve clients to the highest standard.

Yachts worked with recently

Katara – Eclipse – Serene – A – Dilbar – Al Mirqab – Topaz – Pelorus – Lady Moura – Rising Sun – Lauren L – Limitless – Sarafsa – Luna

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Skype: luiseitaly
Web: www.luise.com/news.html



MH BLAND

Involved in shipping since 1810, the Agency department of M.H. Bland has the experience, local knowledge and backing of a local organisation which extends a very high level of service to the mariner visiting our ports - particularly important considering the special requirements of superyachts. The agency department attends to the requirements of a large number of luxury cruise liners and superyachts calling our ports. As a member of the Multipart Ship Agency Network and AYSS for Gibraltar, the company has passed the network's stringent annual, financial and professional assessments.

Services including the following:

- Bunkers
- Crew changes
- Crew in-house ticketing
- Customs clearance
- Berth reservations
- Ship chandlery
- Repair co-ordination
- In-house travel department
- Hotel reservations
- Car hire
- Catering services
- Tours and excursions

Our company attends to over 100 superyacht calls (over 40m) per year.

Regions of operation

Algeciras, Ceuta, Gibraltar, Las Palmas de Gran Canaria, Santa Cruz de Tenerife, Tangier/Marina Smir (Maroc)

Contact: Steven Barea
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Email: agency.gibraltar@mhbland.com
Web: www.mhbland.com



AYSS
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EUROPE & THE MEDITERRANEAN

NAUTICA

NAUTICA

NAUTICA was formed in 1988 as a professional yacht support company to service the growing local and international yachting market. Over the years the company's professional and committed service, giving undisputed priority to the customer's contentment, has established it as a reference point for all yacht operators, guests, captains and crew cruising in the Mediterranean. Nautica's wide spectrum of services provides for any requirement a visiting yacht to Malta may command, backed by a strong and healthy network of contractors, sub-contracting workforce and facilities.

Furthermore, NAUTICA is today acknowledged as the leading provider of yacht charter holidays in the Maltese Islands, with a fleet of modern boats available either as bare-boat or sailed by seasoned skippers. This year Nautica Ltd has invested in a new JEANNEAU S.O. 509 in the five-cabin version, which will be added to our fleet of Beneteau and Bavaria charter yachts. This new yacht will be available for charter as from June 2013. Our boats are available in three-, four- and five-cabin versions and may be chartered with or without a skipper.

Nautica has since established itself within the superyacht and megayacht sectors, providing management, charter operations, charter contracts, refits and general agency services.

Region of operation

Malta

Contact: Simon Borg Cardona (Managing Director)
Alberto Bartoli (Charter Manager)
Tel: (+356) 2134 5138/9, 2133 8253
Email: info@nautica.com.mt
Web: www.nautica.com.mt & www.yachtchartermalta.com



NAUTICA ASSISTANCE

Nautica Assistance is a megayacht agency and supplier based in the north of Sardinia, capable of giving full support to yachts with all their challenges while cruising and stopping across the whole Mediterranean. Always ready for prompt feedback, our departments are designed to be your onshore yacht crew extension. We always guarantee complete support and a high standard of service with top-class logistical and technical assistance, provisions and a wide stock of marine supplies.

Region of operation

Sardinia

Yachts worked with recently

Radiant – Pegasus V – Lady Kathryn V – Apogee – Areti – Capri – Icon – Diamonds are Forever – Natita – Titania – Engelberg – Talisman Maiton – Happy Days – Bliss – Mondango – Parsifal III – Parsifal IV – Open Season

Contact: Alberto Cadeddu
Tel: 0039 347 38 20 817
Email: alberto@nauticassistance.com
Web: www.nauticassistance.com

Nord Ship Agency

NORD SHIP AGENCY

Your general yacht agent in Norway

We have 14 years' experience in serving yachts visiting Norwegian waters. Nord Ship Agency is your general agent and we solve any task in any port. We customise sailing itineraries together with our highly experienced shore activity department. Nord Ship Agency's main goal is to relieve the workload for captain and crew, and plan and perform the best holiday experience for the guests.

Your first choice in Norway is Nord Ship Agency.

- Itinerary planning
- Exclusive shore excursions
- Custom clearance
- Cruising formalities
- VAT/tax related issues
- Berth reservation
- Ship chandlery
- Repair co-ordination
- Ground transportation
- Helicopter tours/transport
- 24 hrs availability

Region of operation

Norway and Spitsbergen

Yachts worked with recently

SKAT – Calliope – Daydream – Galaxia – Lady B – Pelorus – Adele – Al Mirqab – Queen K – Phoenix – Bravado – Be Mine – Wavelength – Vive la Vie – Meridian – Utopia – Apostrophe – Juliet – Event – Hetairios – Eos – Pumula – Wisp

Contact: Hans Christian Braarud
Tel: +4791602337
Email: post@nordshipagency.no
Web: www.nordshipagency.no

PORTCALL

Yacht & Ship Agents

PORTCALL SHIP AGENTS

Portcall Yacht & Ship Agents have been providing high-quality services for marinedients for over 10 years. Our staff are local people with many years' experience in the yacht industry. Our services include:

- VAT and tax-related issues
- Temporary importation (TPA)
- Harbour and customs formalities
- Import and export
- Immigration procedures
- Tax advice
- Shore support
- Legal advice

Regions of operation

Balearic Islands and Mediterranean

Yachts worked with recently

S/Y Maltese Falcon – S/Y Beaugeste – S/Y Gweilo – S/Y Destination – S/Y Melek S/Y Axia – M/Y Allegria – M/Y Tatasu – M/Y Jo – M/Y Atlantide – M/Y Agata

Contact: Cristina Tapia King
Tel: +34 661 76 26 24
Email: info@portcall.org
Web: www.portcall.org

EUROPE & THE MEDITERRANEAN



ROLLING STOCK SHORE SUPPORT

Rolling Stock Shore Support offers a full range of professional services anywhere in the Balearics whereby we aim to negotiate the best prices possible and provide transparent billing for our clients. Whether you are a yacht cruising the islands or in for refit or service works, you can rely on our shore support service to cater to your every need. After all, in an unfamiliar area local knowledge is invaluable.

Region of operation

Balearics

List of services

Accommodation – short or long term

Custom Clearance – all legalities

Provisioning – fresh meat, fish, fruit & vegetables

Flowers – great deals with local suppliers

Silver-plating – cutlery, crockery, objet d'art

Branding – Personalised items

Laundry/Carpet Cleaning – repairs, specialist cleaning, new orders

Repairs – specialist repairs or orders for customised shapes & styles **OK?**

Galley – from the tiniest utensils to the largest industrial equipment including service repair work

Many more services offered, just get in touch and let us take the stress away...

Contact: Rupert Savage

Tel: +34 619 863 219

Email: info@rsshoresupport.com

Web: www.rsshoresupport.com



World Marine Service Ltd

WORLD MARINE SERVICE LTD

- Fuel / Bunkering
- Crew visa arrangements
- Spare parts logistics and customs clearance
- Repairs / oil change / waste oil disposal
- Duty free goods / Provisions / Chandlery
- Newly acquired luxury Mercedes Viano for crew transfer / shopping / Morrison's!
- Bespoke agency supervision services in all ports in Spain / Morocco also provided

Specialising in yacht calls to the port of Gibraltar, WMS aims to provide the best levels of service and ensure customer satisfaction in everything we do.

World Marine Service is proud to be improving our products and service to ensure you receive the best prices and the best coordination of services during your visit. Help us become the best – let us know what you need and we will do our very best to make it happen!

Region of operation

Gibraltar

Contact: Mark Lincoln

Tel: +350 20065425

+350 57095000

Email: ops@worldmarineservice.com

Web: www.worldmarineservice.com



SARDINIA YACHT SERVICES

SARDINIA YACHT SERVICES

SYS is a registered maritime agent and private concierge, serving the growing needs of the nautical industry in Sardinia. Our strong points are:

- Relationship based on trust
- Availability 24/7
- Experience
- Qualified, multilingual staff and suppliers
- Speed of response and execution
- Anticipation of guest's requests
- Wide array and quality of provisioning
- Extensive knowledge and pride of our territory

It is our great pleasure to assist our clientele and our first priority remains our client satisfaction!

Regions of operation

Sardinia

Yachts worked with recently

Madame Gu – Eclipse – Dilbar – Al Mirqab – Topaz – Pelorus – Lady Moura – Rising Sun – Atessa IV – Lauren L – Limitless – Sarafsa

Contact: Renato Azara

Tel: +39 0789 906 021

Email: sardinia@sardiniayachtservices.it

Web: www.sardiniayachtservices.it



YACHTING SCANDINAVIA AS

The premier superyacht agent in Norway. Yacht and charter in Norway and Scandinavia.

Established in 2000, Yachting Scandinavia AS is run by professionals for the professionals. We supply a fully comprehensive service to superyachts, making your stay trouble free, ensuring that your time is spent enjoying yourself. Services include yacht charter, brokerage, clearance, local government formalities and documentation, berthing and local knowledge, accommodations, charts, guidebooks and specialised knowledge, duty free fuel and provisions, imports, logistics and customs clearance, refit and repair, transportation, crew placement and polar bear explorations.

Regions of operation

Norway and Scandinavia

Yachts worked with recently

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Email: sam@yachtingscandinavia.com

Web: www.yachtingscandinavia.com

THE MEDITERRANEAN



YACHTWAYS

YACHTWAYS is a **Yacht Agency** and **V.I.P. Services Company** based in Athens.

YACHTWAYS has established an efficient network of top professionals on every marina/port on every island and mainland throughout Greece and offers a range of personalised and exclusive high quality services 24/7.

We have the ability to arrange every single detail from the very first moment of your arrival until the very last and we can direct you with specific coordinates to any place you want to visit.

Our services include:

Custom Made Itineraries • Directions with Specific Coordinates • Berth Reservation • Arrival & Departure Formalities • Customs Clearance • Bunkering • Banking Services • VIP Concierge Services • All Kinds of Provisions • Technical Support

Regions of operation

Greece, Mediterranean, Black Sea

Yachts worked with recently

MY Vive La Vie – SY Regina – MY Burkut – MY I Nova – MY The Mercy Boys – SY Andromeda La Dea – MY Charisma – MY Rahal – MY Ionian Princess – MY Balaju – SY Artemis – MY Ambassador – MY Reef Chief – MY Kai – MY Quest R – MY Seven Sins – MY Cipitoubia – MY Perla Nero

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Tel: +302109802690/+306985550555
Email: info@yachtways.com
Web: www.yachtways.com

WORLDWIDE



BWA YACHTING

BWA Yachting offers a full concierge and marine agency solution dedicated to superyachts. Our local teams are working 24/7 from more than 30 offices across the Mediterranean, Caribbean and Americas, offering you a seamless marine service paired with the unique local tastes of each destination you visit.

To our most demanding vessels and fleets, we also offer a tailored and global hub agency solution that offers a dedicated account management along with several added benefits and discounts.

Region of operation

Worldwide

Contact: Commercial manager, Julian Madsen
Tel: +41 91 913 3240
Email: cruise@bwayachting.com
Web: www.bwayachting.com



Inchcape
Shipping Services

INCHCAPE SHIPPING SERVICES

A World of Local Expertise

Inchcape Shipping Services delivers an extensive range of innovative maritime support services worldwide. We offer marine, port agency and concierge services specifically tailored to meet the needs of our exclusive yachting clientele. Our unique understanding of your specific requirements from captain and crew to owners and their guests enables us to build long-term relationships based on trust. You can rely on ISS's dedicated marine professionals to deliver the most comprehensive package of solutions available in the market.

Region of operation

Globally

Yachts worked with recently

MY A – MY Athena – SY Germania Nova – MY Lady Lola – MY Le Grand Bleu – MY Luna – MY Musashi – MY Samar – MY Sea Lyon – MY Titan – MY Titania – MY Vibrant Curiosity
... just to name a few ...

Contact: Jonathan Williams
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Web: www.iss-shipping.com

PINMAR
SUPPLY
THE SOURCE FOR ALL THINGS YACHT



PINMAR SUPPLY

Pinmar Supply is a full service chandlery born from the merger of three major forces in the industry – Pinmar Yacht Supply, Rolling Stock Chandlery and Non Stop Yacht. These three individual companies, although operating in the same industry, all fulfilled different needs to the sector and now collectively as Pinmar Supply deliver an exceptionally rounded service. With distribution agreements with most of the major brands, retail outlets and a worldwide delivery service consider Pinmar Supply for all things yacht.

Regions of operation

Worldwide supply and retail outlets in Palma de Mallorca and Barcelona

List of services

Chandlery – Deck Supplies – Paints and Varnishes – Bridge Equipment – Galley Equipment – Interiors & Lighting – Safety Equipment – Watersports and Toys – Engine Room – Uniforms – Part Sourcing – Worldwide Delivery and Logistics
Whatever you need wherever you need it...

Yachts worked with recently

Hampshire II – Enigma – MQ2 – Ari – Eclipse – Netanya 8 – Saint Nicolas – A – Talitha – Kisses – Ilona – Ranger – Dilbar – Valsheda – Bystander – Eminence – Madame Gu – Destination – Mondango – JBH II – Lady Lara – Lady Christina – Aurelia – Garçon – Melek – Jade – Aglaia – Kokomo – Mirabella III

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