



QUINTON
INTERNATIONAL



YACHTING

WE MANAGE THE DREAM SO YOU CAN LIVE IT



As an independent, privately owned professional services firm, Quinton International offers bespoke fiduciary and corporate services to high net worth individuals, families and corporate clients.

We pride ourselves on developing an in-depth knowledge and understanding of each client's individual needs in order to provide them with the best personal service. With a range of comprehensive and bespoke services, provided by a team of highly experienced and professional staff, our clients are assured of excellence, cost effective administration and complete peace of mind.

Why Quinton?

As a client of Quinton, you are at the heart of our business and our sole aim is to serve and meet your individual business needs and objectives. Our professional team have a passion for excellence - straight talking friendly and approachable, we are always here to listen and provide you with the specialist advice you require.

We pride ourselves on our approach and in the relationships we build. You can be assured of:

- A personal service
- Comprehensive and bespoke structures
- Cost effective administration
- Multi-jurisdictional opportunities
- A variety of finance solutions
- High standards of corporate governance
- Access to an extensive network of professional intermediaries

W E M A N A G E T H E D R E A M S O Y O U C A N L I V E I T



Yachting Services

At Quinton International, we provide a range of corporate services to both our local and international yachting clients. We work closely with owners and their advisers as well as yacht registries across the world, to establish and manage a variety of corporate ownership structures for both private and corporate yachts. We offer innovative tax efficient solutions to suit each client's individual requirements, whilst operating within the relevant maritime laws and industry regulations.

With over 30 years' industry experience, our yachting team offers bespoke ownership solutions as well as a comprehensive range of ongoing management, administration and support services. During this time, we have developed and retained close working relationships with a network of professionals across the maritime sector, affording us the ability to provide multi-jurisdictional advice as part of our exceptional client service.

Effective Ownership

It is important for owners and their representatives to understand the complex requirements that come with yacht ownership and operation.

The ever changing maritime laws, regulations and liabilities associated with owning and managing a yacht, means that carefully structured planning remains of utmost importance but is largely dependent upon an owner's intended use of the vessel.

There are a number of key points that require consideration:

- What is the intended use of the vessel – will it be used on a private or commercial basis?
- Where will the vessel be cruising? Will there be EU VAT issues?
- What is the most appropriate type of vehicle to structure its ownership?
- What professional advice is required? Do I need to seek tax/VAT advice?
- Where should the vessel be registered?
- What opportunities are there to reduce or mitigate any tax/VAT costs?
- Will it provide privacy of ownership?

With a vast understanding of the industry and experience of the implications and liabilities that can arise with yacht ownership, our specialist yacht team can assist you in effectively structuring and managing your most treasured asset





International Yacht Solutions

Our experience and knowledge in establishing and administering structures for luxury assets has enabled us to provide the necessary support, protection and professional care to our clients and some of their most prestigious and valuable assets.

From the establishment of a tax efficient corporate structure to own the superyacht, through to vessel registration, leasing arrangements, crew payroll and recruitment; we provide bespoke yachting solutions together with a full suite of associated administration services, tailored to a level that meets the individual needs and requirements of each client.

Our Services

- Formation of tax-efficient ownership structures
- Management and administration of ownership structures
- Vessel registration
- VAT planning, registration, administration and compliance
- Flag state compliance
- Execution of charter contracts
- Yacht leasing arrangements
- Tax-efficient importation into the EU
- Crew compliance
- Crew recruitment
- Crew payroll and expenditure
- Crew cash management facilities (credit cards and pre-paid debit cards)
- Hull and crew insurance facilitation
- Budgeting and financial reporting
- Bookkeeping and accounting
- Liaison with legal advisors, managers, and brokers
- Liaison with maritime authorities

To find out more information or to discuss your requirements with one of our professionals, contact:

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Authorised by the Malta Financial Services Authority