



CANTIERE DELLE MARCHE (CDM)

Management team

President – Gabriele Virgili
CEO – Ennio Cecchini
Co-owner and sales & marketing director – Vasco Buonpensiere

Key shipyard statistics

Number of yachts delivered to date	13
Total LOA (m) of yachts delivered to date	449.2
Largest LOA (m) to date	42.8
Average LOA (m) of deliveries	34.6
Number of yachts delivered in 2020	2
Cumulative LOA (m) in 2020	80.0
Number of yachts in build	8
Number of facilities	1
Location of ≥30m facility	Ancona



The perfect spec

LOA (m)	35.0
GT	318.3
Beam (m)	7.9
Draft (m)	2.5
Hull type	Displacement
Hull material	Steel
Superstructure material	Aluminium
Interior designer	Francesco Guida
Exterior designer	Hydro Tec
Naval architecture	Cantiere delle Marche (CDM) Hydro Tec
Engine make	Caterpillar
Propulsion	2SC
Fuel capacity (l)	48,800
Average no. of guests	11
Average no. of crew	7

Based on last five full years.

Shipyard infrastructure



Port of build	Country of build	Total facility area (000's sqm)	Max LOA (m)	Max beam (m)
Ancona	Italy	16	60	20

Current range

ACALA



LOA (m) 42.9

DARWIN 106



LOA (m) 32.0

DARWIN 112 BUZIOS



LOA (m) 34.7

FLEXPLORER 142 MAVERICK



LOA (m) 43.2

RJ 115-28



LOA (m) 35.0

RJ 115-29

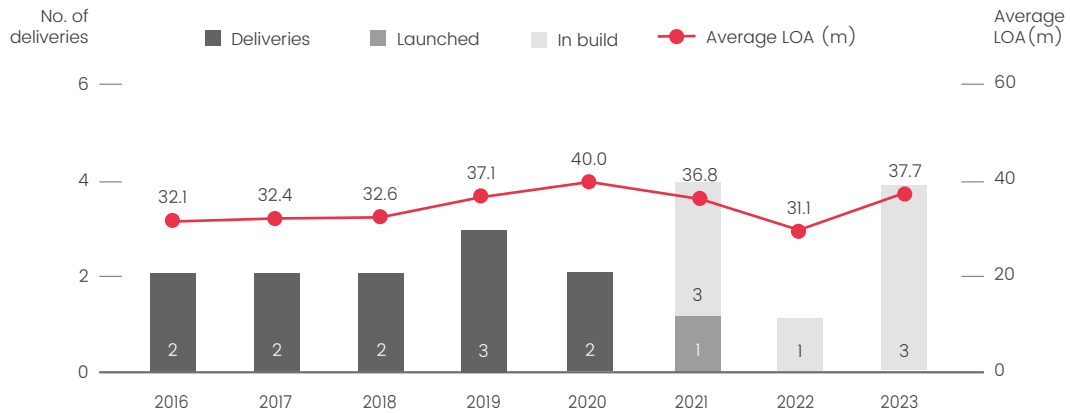


LOA (m) 35.0

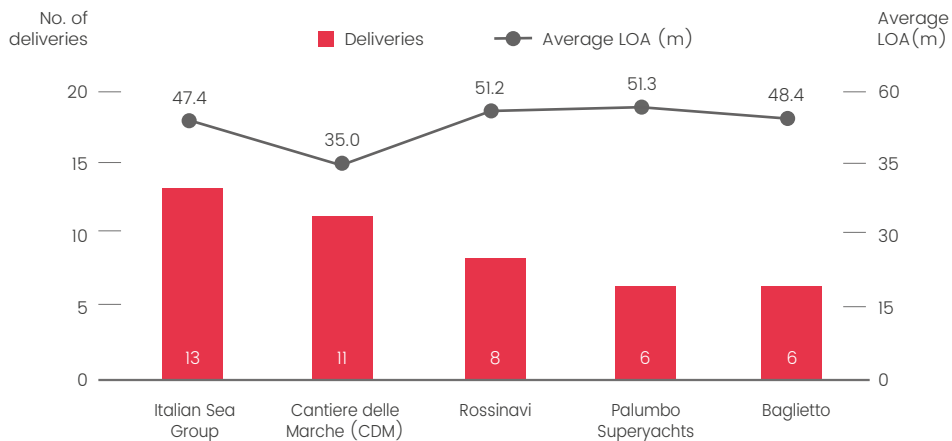
Order book

Name	LOA (m)	Type	Gross tonnage	Expected YoD	Status
Acala	42.9	M/Y	450	2021	In build
Buzios	32.7	M/Y	270	2021	In build
Darwin 102	31.1	M/Y	244	2022	In build
Darwin 106	32.3	M/Y	255	2021	In build
Flexplorer 142	43.2	M/Y	450	2023	In build
RJ	39.4	M/Y	390	2021	Launched
RJ 115	35.0	M/Y	299	2023	In build
RJ 115	35.0	M/Y	299	2023	In build

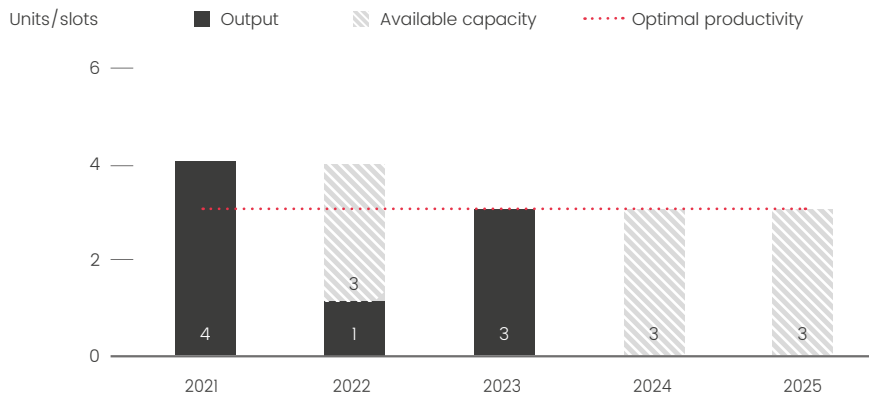
Five-year performance and order book



CDM compared to competing yards on deliveries and average LOA (m) over the previous five years



CDM output and availability



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